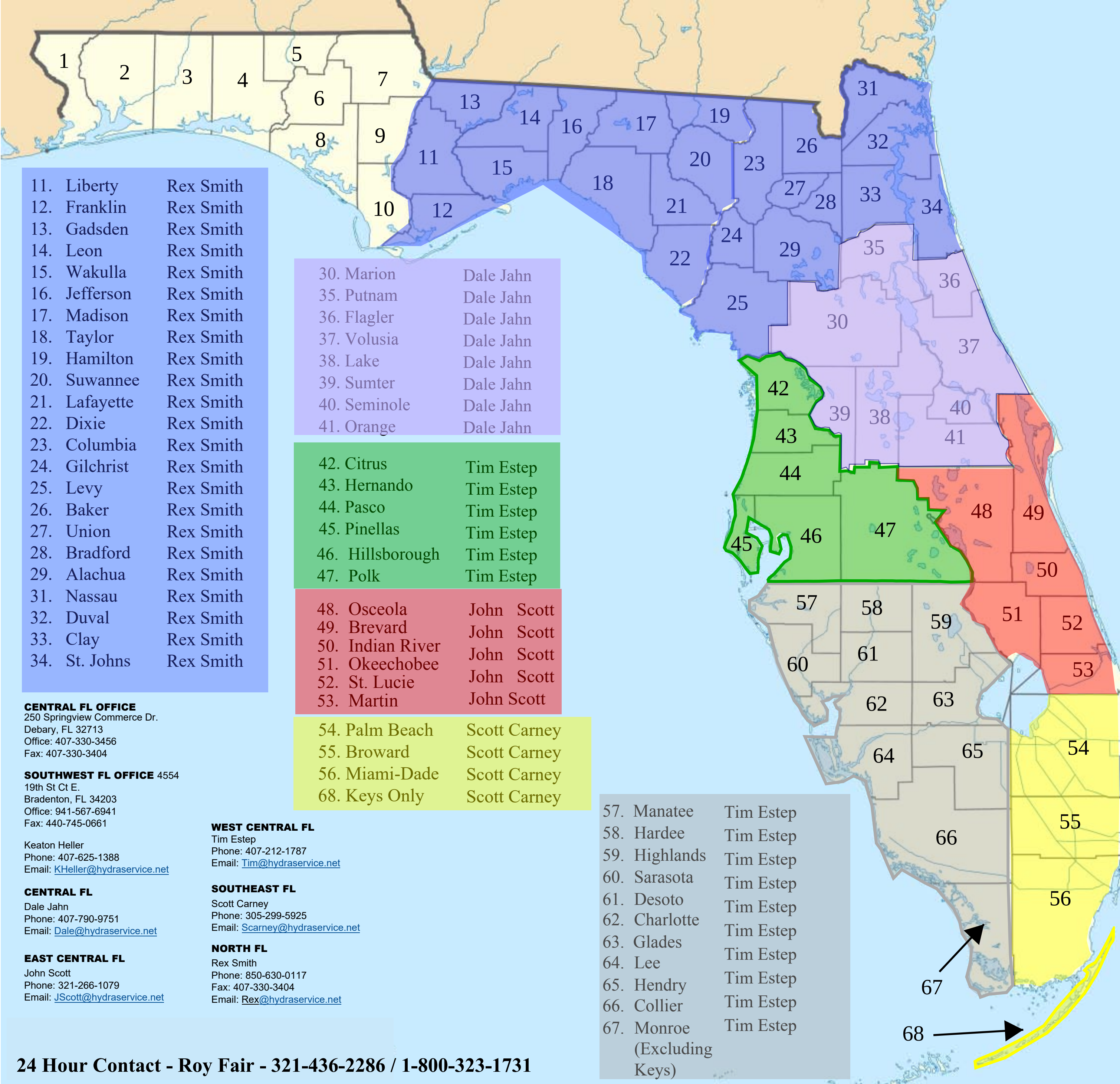
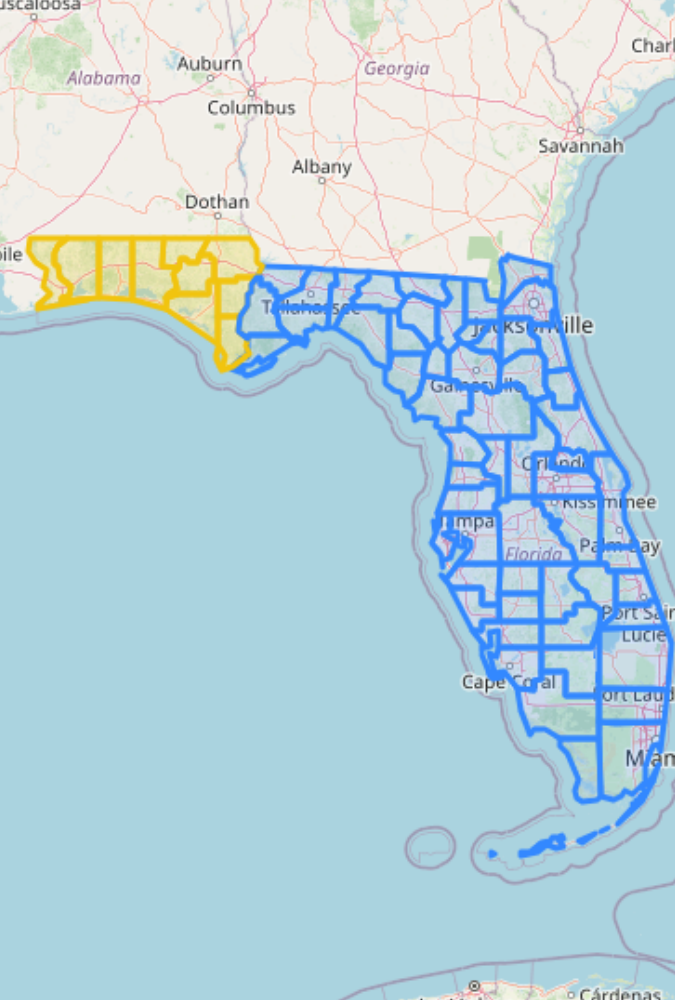




REGIONAL SALES MANAGERS

	ROLE	TENURE IN MARKET	SPECIALTIES
DALE JAHN	Central Florida up to Flagler and over to Marion	30 Years	Has worked closely with the Water and Wastewater Market for his entire career. Has worked for 2 other distributors and knows all products very well. Has been with HSI for 6 years
JOHN SCOTT	Osceola and Brevard down to Martin County	39 Years	Sales with Electric Specialty (now TAW), Sales with ABS (now Sulzer) from 1992-2010. Has been with HSI for 14 years.
TIM ESTEP	Gulf Coast from Citrus County down to Marco Island	31 Years	Started as a licensed operator at Reedy Creek and Clermont. Was the start up and service manager for EK Phelps (Flygt) and 7 years at Florida Bearings with the Wilo Product. Has been with HSI for 12 years.
SCOTT CARNEY	Palm Beach down to the Keys	22 Years	Sales with Florida Bearings (Wilo) for 17 years and 4 years at Power and Pumps
REX SMITH	Tallahassee over to Jacksonville and down to Gainseville	28 Years	Customer Service and Warranty Manager for Wilo. Has been with HSI since 2019.



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